

# Fores

## Delivering Sustainable Solutions

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# Fores Engineering at glance



3 SITES & OFFICES



50 M € REVENUES



~ 160 COLLEGUES



< 30 PY PROJECTS



~ 30 SERVICE ENGINEERS



< 10 M € SERVICE

*PROCESS  
PACKAGE*

*AUTOMATION &  
TELECOM*

*MANUFACTURING  
SITE*

*SERVICE*



# Our 2025 ambition

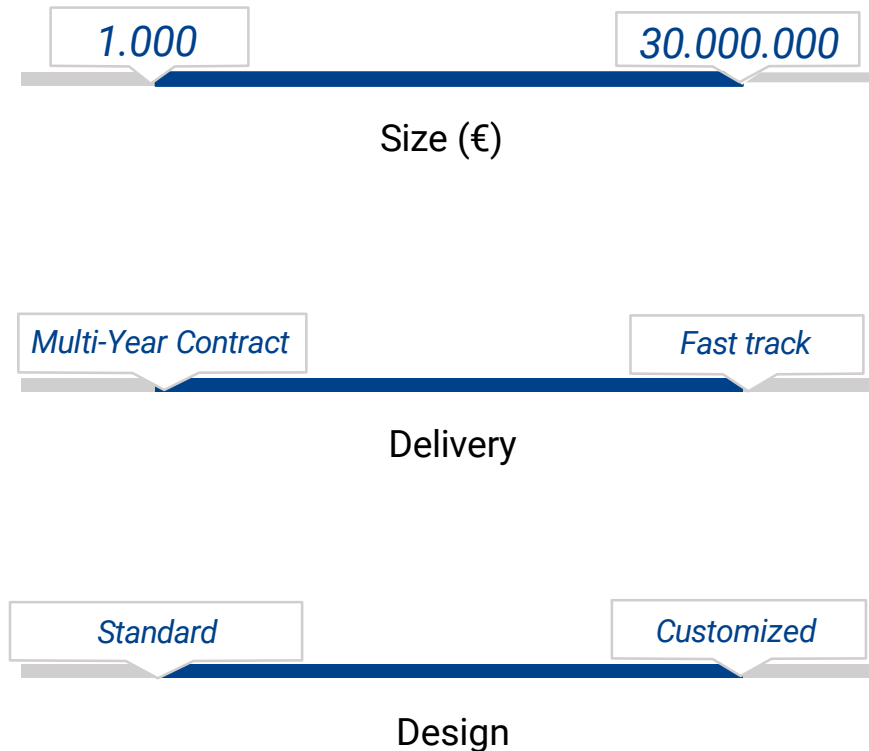
**Become a sustainable company** recognized globally for its expertise and services supporting **Energy Transition** and **Digitalization**.

- Through delivering **reliable and innovative solutions** that help **drive a sustainable future** and constantly **improving customer experience**.
- By **innovating how we work together** and with our customers, and by **generating sustainable returns to shareholders**.



# Key Drivers

## FLEXIBILITY TOWARDS PROJECTS NEEDS



## COMPANY STRENGTHS

### *Multidiscipline*

Engineering

### *Over 75%*

Turnover from international projects

### *Solid Financial Group of Companies*

Rosetti Marino Group high trustability

### *Vendor Independent*

Complementary Technological and Commercial partnership

### *Research & Development*

We focus on continuous innovation and sustainability goals



# Operating worldwide

## CONTRACTORS

- ABB
- AKSAI INDUSTRIAL PARK
- AERSON TECHNOLOGY
- AKER SOLUTION
- ALCON NIGERIA
- ANDRADE GUTIERREZ
- BONATTI
- CAMERON CHIYODA
- CASALE SA
- EMC
- ENI TECNOLOGIE
- ENPPI
- ERSAI
- GE OIL & GAS
- HYUNDAI
- JGC
- INITEC
- INTECSA
- KBR
- KCOI
- KT-MAIRE
- MC DERMOTT
- MICOPERI
- MODEC
- NAM-SHELL
- NPCC
- NUOVO PIGNONE
- PETROFAC
- PETROJET
- QGI OIL & GAS
- RENCO
- SAIPEM
- SAMSUNG
- SAPURA ENERGY
- SCHLUMBERGER
- SICIM
- SNAMPROGETTI
- TECNICAS REUNIDAS
- TECHINT
- TECHNIP
- TECNIMONT
- WOOD FOSTER WHEELER


## END-USERS

- ABU QUIR PETROLEUM
- ADNOC
- ADRIATIC LNG
- AGIP KCO
- API
- BELAYIM PETROLEUM
- CABOT
- CROOSIND (SHELL)
- BERKINE
- BTS BIOGAS
- EBR DO BRASIL
- EDISON
- ENDURA
- ENI
- ENIMED
- EQUINOR
- EXXONMOBIL
- FIRST CALGARY
- GASCO
- GAZPROM
- HERA
- GAS PLUS
- GREENSTREAM
- GSA
- HERA
- INAGIP
- KPO
- NOVATEK
- MAERSK
- PETROBEL
- PETROBRAS
- PHARAONIC PETROLEUM
- QARUN PETROLEUM
- SAUDI ARAMCO
- SOCIETA CHIMICA BUSSI
- SEREPT
- SOCIETA ADRIATICA IDROC.
- SOCIETA IONICA GAS
- SONATRACH
- STEG
- STOGIT
- SYNDIAL
- TOTAL
- TCO


# We are part of Rosetti Marino Group




## *Subsidiaries & Main Participated Companies*

 **FORES ENGINEERING**  
Forlì, Italy


 **TECON**  
Milano, Italy


 **GREEN METHANE**  
Ravenna, Italy

 **ROSKAZ**  
Kazakhstan

 **ROSETTI Ali & Sons**  
UAE

 **ROSETTI Qatar**  
Qatar

 **KCOI LLP**  
Kazakhstan

 **ROSETTI MARINO UK**  
Scotland

 **ROSETTI PIVOT**  
Nigeria

 **ROSETTI LYBIA**  
Libya

# Rosetti Marino Group People

*1000*

People (permanent staff) in  
the Group

*500.000*

Internal Engineering Man-hours

*4.000*

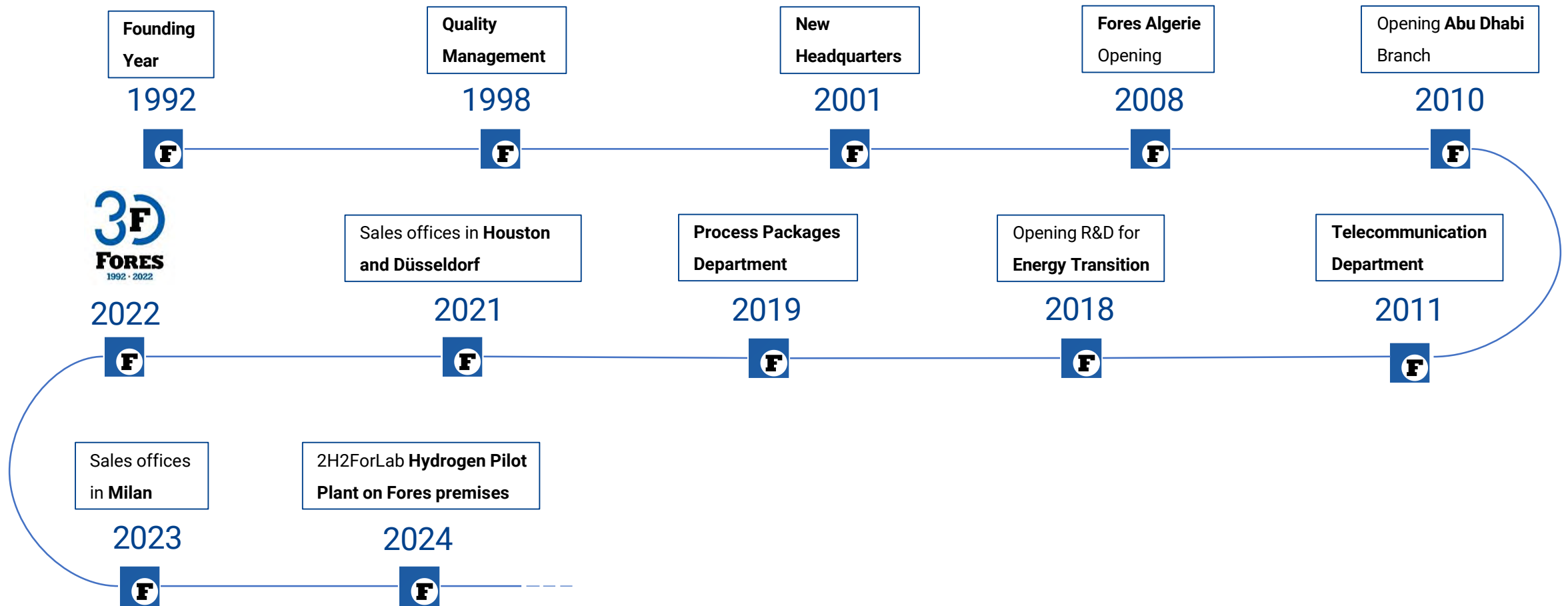
People involved in Group's  
Worldwide operations

*8M*

Man-hours delivered in Group's  
Worldwide operations per year



# Company milestones



# QHSE & Sustainability

## ACCREDITATIONS

- ISO 9001:2015
- ISO 45001:2018
- ISO 14001:2015
- PED Certification module H1 for manufacturing WHCP up to 1,000 Bar and biogas upgrading plant



## COMPLIANCE

- Functional Safety Engineers Certification according IEC61508 / IEC61511
- ATEX 2014/34/UE and PED 2014/68/UE
- European Directives
- EAC (Technical regulation of the Euro-Asian Customs Union)
- Other National/international product certification schemes.
- Dealing with Third Party, Verification & Certification Bodies.



Your Sustainable Choice

*Our goal is to contribute to Economic Development, Social Well-Being and respect for the Environment in the communities and countries in which we operate*



SAFE LIFE

*Safe Life Program by Rosetti Marino is an approach to **promote the safety culture** where **no incident or injury is deemed acceptable**, with the aim of **achieving extraordinary results in HSE performance.***

# Organization owned facilities



## OFFICES ( 2.500 sqm )

3 floors building with a total area of about 2500 square meters contains over 150 equipped work-stations and 9 meeting rooms of different sizes



## WORKSHOPS & WAREHOUSE (3.000 sqm)

Mainly dedicated to small packages or modular systems construction and testing activities



## UNCOVERED WORKING AREAS (20.000 sqm)

Dedicated to large packages assembled in a fenced open area



# Partnership



**Patented Technology for Biogas upgrading** ( 60% owned by Rosetti )



**Patented Technology for micro turbines** ( Power Generation )



**Cyber Security** ( Automation and digitalisation )



**Advanced Physical Security Solutions** ( Value Added Reseller )



**Communications Technology** ( Value Added Reseller )



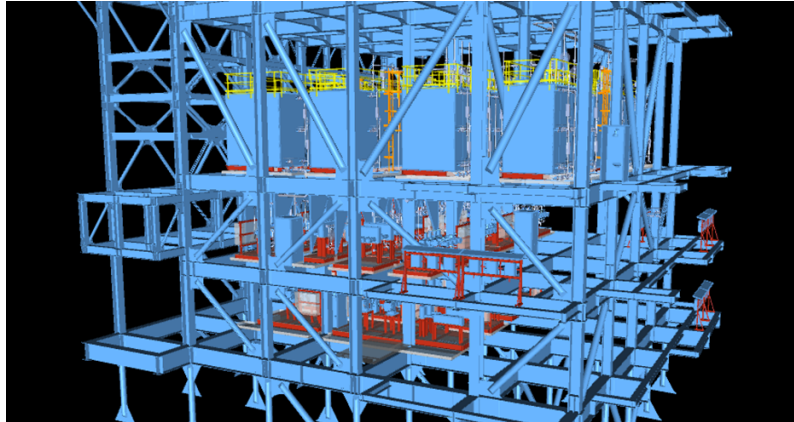
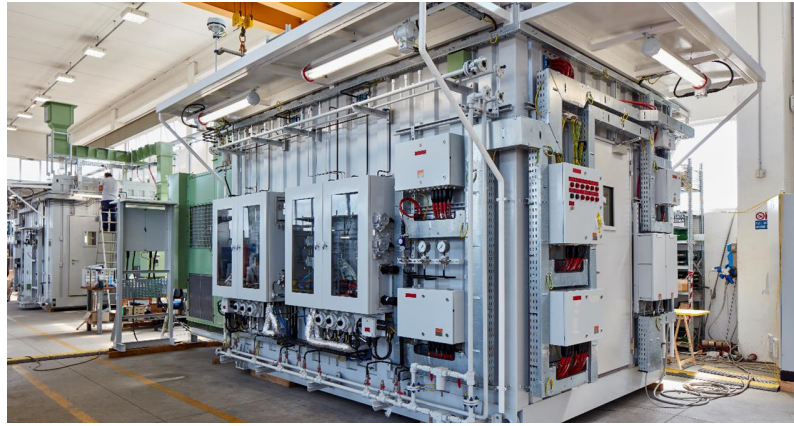
**Video Security Systems** ( Value Added Reseller )



**Dehydration & sweetening process** ( Licensor )



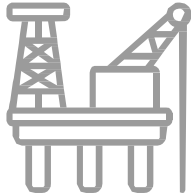




What we do

Industry-Specific domain expertise

# Solutions for the entire Oil & Gas process



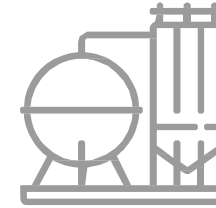
## UPSTREAM

- WHCP-HPU
- Analyzer System
- Chemical Injections
- Power Generation
- TUTU Panels
- Metering Systems
- Utility Packages
- Water Treatment Packages
- Test/Production Separators
- Gas Treatment Packages



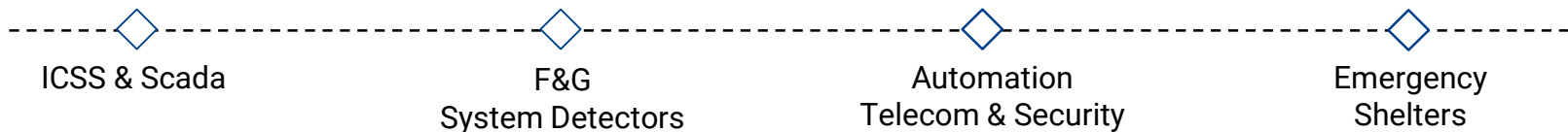
## MIDSTREAM

- Analyzer Systems
- Gas Conditioning Packages
- Gas Dehydration & Sweetening Packages



## DOWNSTREAM

- Analyzer Systems
- Metering Systems
- Pilot Systems
- Water Treatment
- Gas Dehydration & Conditioning Packages





# ...and the Energy & Digital Transformation



(BIO)FUELS/LNG

(bio)Waste to Fuel solutions:  
µLNG solutions  
Flexible (4 - 50 tpd)



GREEN HYDROGEN

Integrated solution for hydrogen generation via renewable sources



BLUE HYDROGEN

Catalytic Partial Oxidation for high separation CO<sub>2</sub>/H<sub>2</sub> streams and CCS capability



ASSET MANAGEMENT

Advanced AI platform for digitalised operation and KPIs maximisation



OT CYBER SECURITY

Solution and Service Provider in OT Cybersecurity (Industrial) according IEC

# Capabilities



## Skid & Packages

HYDRAULIC & PNEUMATIC SYSTEMS

AUXILIARY SYSTEMS

SHELTERED PACKAGES

METERING SYSTEMS

GAS TREATMENT PACKAGES

BIO/E-FUELS SYSTEMS



## Automation, Telecom & Security

CONTROL & SAFETY SYSTEMS

FIRE & GAS / FIRE FIGHTING SYSTEMS

SECURITY SYSTEMS

TELECOM SYSTEMS

ASSETS & OT CYBERSECURITY SERVICES



## Technical Service

SERVICE ENGINEERING

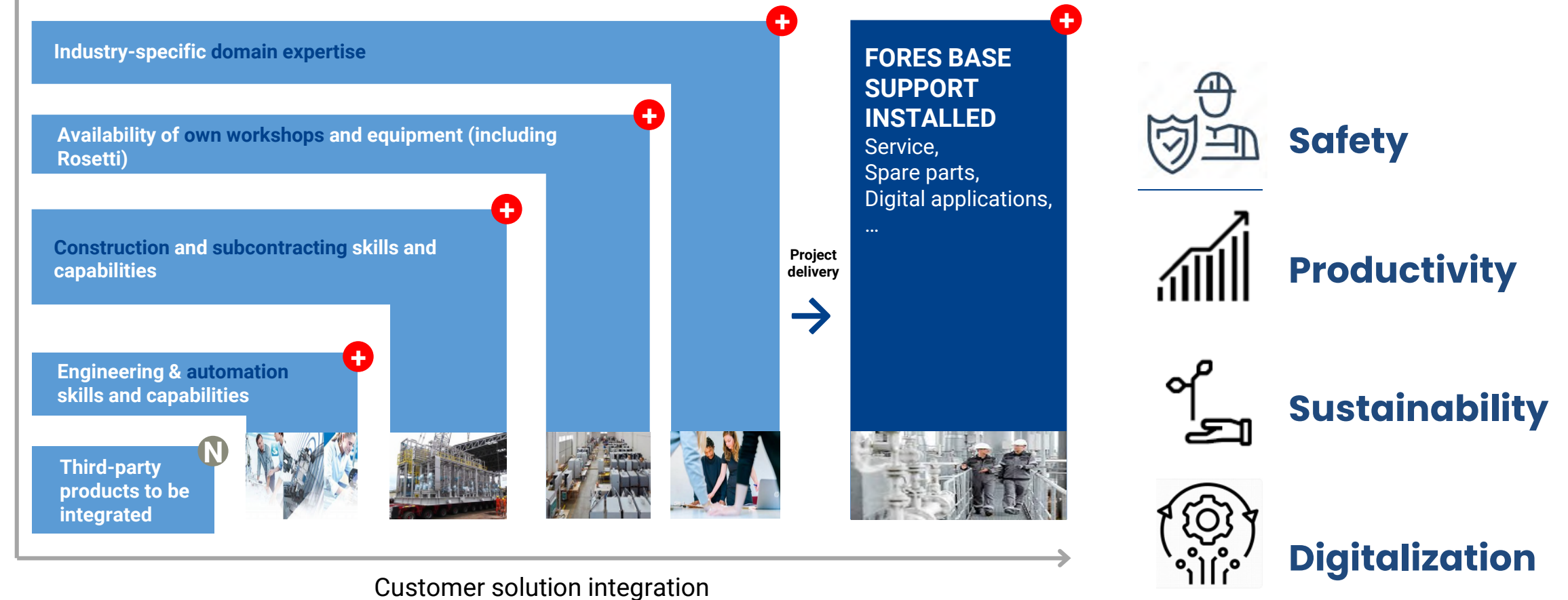
SITE ASSISTANCE

SITE OPERATION

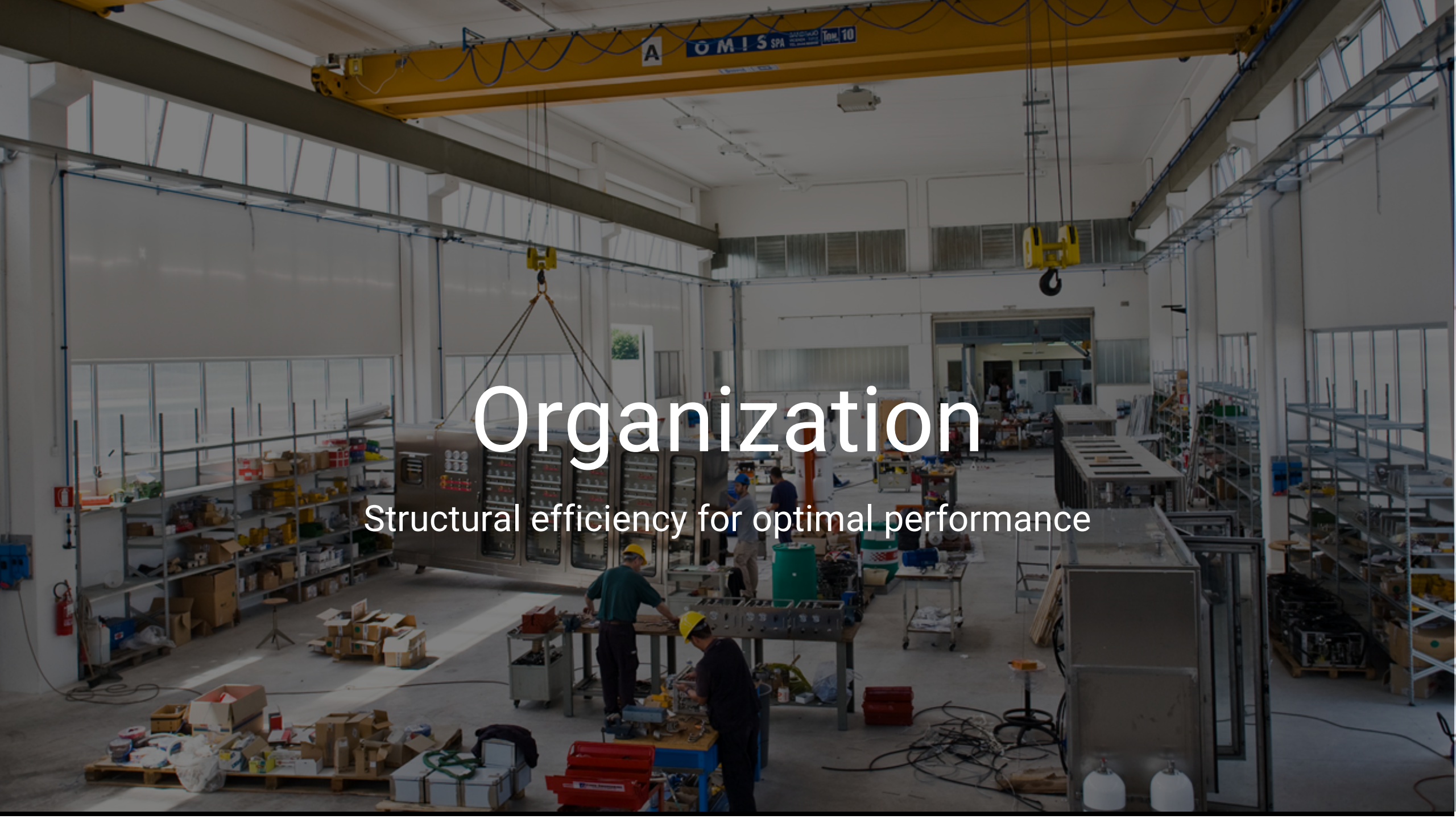
SPARE PARTS

# Fores Value Creation

We integrate products, systems and services for end-to-end asset lifecycle value creation in process



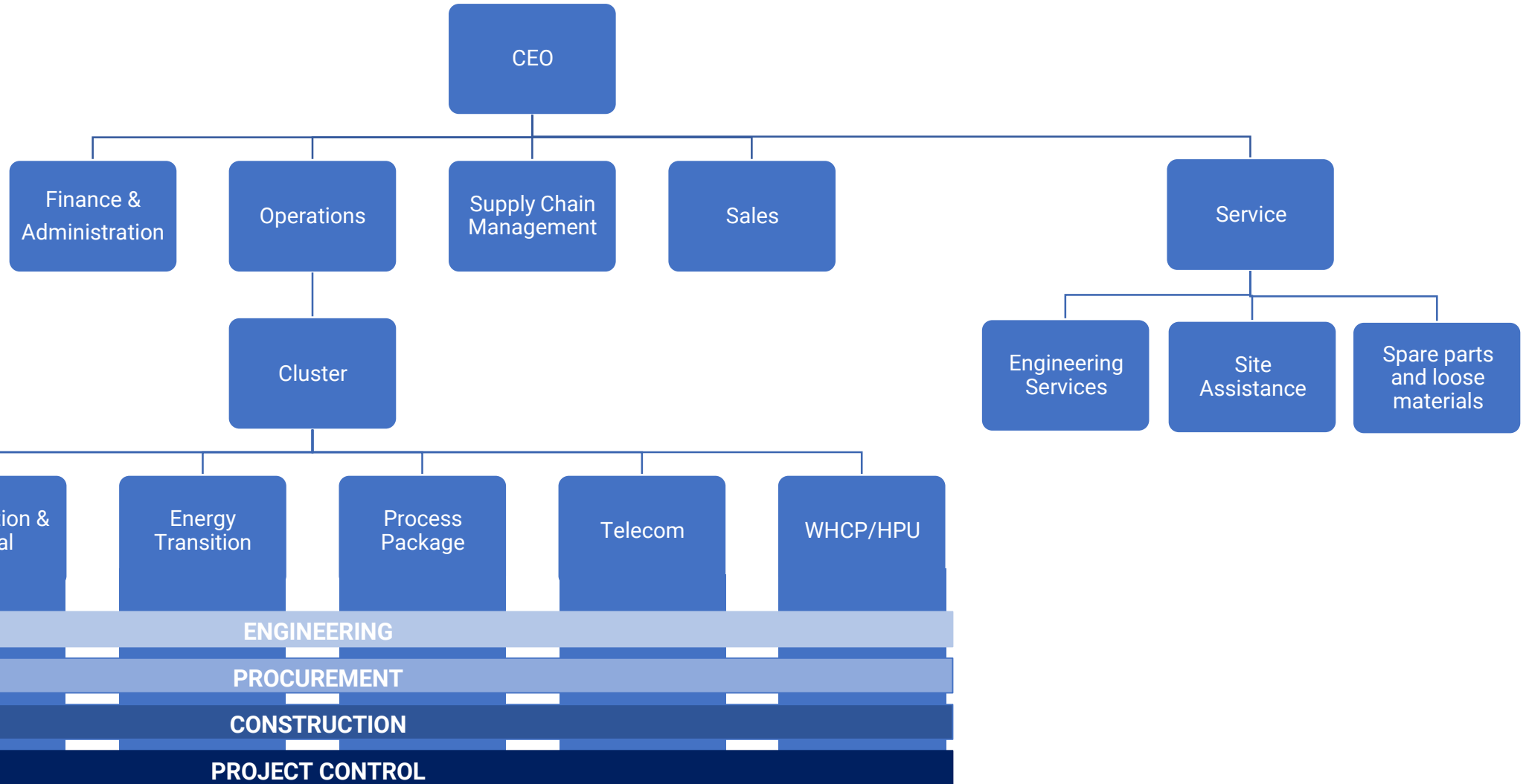




# Organization

Structural efficiency for optimal performance

# Operational Management





# Analysis & Metering Cluster

The **Analysis and Metering Cluster** delivers comprehensive and innovative solutions to **optimize every aspect of analysis & metering in operational processes**

- Integrated process analysis shelters, cabinets & local racks
- Fiscal metering and related analyzers and auxiliaries





# Automation & Digital Cluster

The **Automation and Digital Cluster** transforms industrial operations with **integrated solutions for automation, control, and safety**, including advanced **Fire & Gas systems**

- Automation, Control
- Safety and F&G systems of industrial processes



# Energy Transition Cluster

The **Energy Transition Cluster** merges **cutting-edge energy transformation processes** with unrivaled solutions for efficiency, to **spark a revolution in the way end users engage with energy**, driving the collective stride towards a brighter, sustainable future.

- Energy transformation processes
- Providing energy efficiency solutions for end users





# Process Package Cluster

The **Process Package Cluster** empowers projects with **cutting-edge skid and process package solutions**, designed for **superior efficiency and flawless integration**, to **surpass the competitive and complex requirements of the industry**

- Design and assembly of skids and process packages with considerable competitiveness
- Ability to handle challenging deliveries





# Telecom Cluster

The **Telecom Cluster** revolutionizes network's capabilities, seamlessly **weaving together networking, radio, and physical security systems** to create **secure, robust connectivity solutions** that **redefine digital safety and operational reliability**

- Integration of networking, radio and physical security systems
- Creating advanced and reliable solutions by combining technologies and expertise to ensure secure connectivity



# WHCP/HPU Cluster

The **WHCP/HPU Cluster** enhances wellhead operations through the integration of **cutting-edge technology** and deep **industry expertise**, delivering solutions that ensure **operational integrity, enhance safety, and drive efficiency** in the demanding Oil&Gas sector

- Lines of potentially repetitive solutions





# Service

Fores Engineering provides **unparalleled Service** from commissioning to after-sales, merging **global reach** with the **deep expertise** of our highly skilled specialist Team.

We ensure operations thrive with our **comprehensive support, tailored solutions**, and a **commitment to excellence** in every context, worldwide.



55,000  
MAN-HOURS/YEAR



+ 20  
ACTIVE CONTRACTS  
ON/OFF-SHORE PER YEAR



+ 100  
SPARE PARTS  
CONTRACTS PER YEAR




# Contact – Get in touch

## Headquarters

### **FORES ENGINEERING SRL**

Via S. Casadei 12 - 47122 Forlì – ITALY

 +39.0543.813 811

 +39.0543.813898

 [sales@fores.it](mailto:sales@fores.it)

 [Website](#)

 [Linkedin](#)

## **Milan Offices**

Strada Uno – Palazzo F7 snc  
20057 Milano Fiori–Assago ( MI )  
ITALY

## **South Italy - Operation HUB**

Via E. Mattei 21,  
Zona Industriale  
85059 Viggiano (PZ)  
ITALY

## **OVERSEAS OFFICES**

**Fores Algeria eurl**  
**Fores Algeria Branch**  
Boulevard 11 Décembre 1960,  
section 32 Lot 86  
El Biar - Val d'Hydra - Algier, 16016

**Fores Abu Dhabi Branch**  
Makeen Tower Ajman Bank  
building Corner of 9th & 10th  
Floor 13  
Abu Dhabi

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**Sales Office Germany**  
Fritz-Vomfelde-Str. 6  
40547 Duesseldorf –  
Germany

**Sales Office United States**  
815 Walker Street Suite  
452  
77002 Houston, TX –  
United States